



San Jose BioCenter Press Release

Media Contacts:
The San Jose BioCenter
Aur lie Gaudin
www.sjbiocenter.com
news@sjbiocenter.com

BioSurplus
Sue Prelozni
1-858-412-7161
sprelozni@biosurplus.com

The San Jose BioCenter Welcomes BioSurplus as New Sponsor

November 19, 2009, San Jose, California – The San Jose BioCenter, the Northern California incubator for emerging life science and clean tech companies, announced today a new three-year sponsorship agreement with BioSurplus, a leading provider of equipment asset management solutions and pre-owned laboratory instruments to the life science industry.

“BioSurplus is very excited to be a sponsor of the San Jose BioCenter,” says Preston (Cinco) Plumb, President & CEO of BioSurplus, Inc. “This partnership is another step in the BioCenter’s mission to give emerging companies that “big company advantage”, and we are very proud to be a part of it”. Members of the BioCenter will be able access at no cost BioSurplus’ equipment management and maintenance software, **e-Quip™**, and can continue to purchase high quality scientific equipment at significantly discounted prices.

“BioSurplus is exactly who our residents and affiliates need to support and grow their business,” says Gayle Fagan, Managing Director at the BioCenter. “Our goal at the BioCenter is to support early stage ventures and help them move quickly from concept to commercialization. Our comprehensive business and laboratory services have been estimated as saving the companies the equivalent of over \$1M in retrofitting costs to get their space set up to their needs, not to mention the capital cost savings of the common equipment and instrumentation costs. In addition to these, our members will now benefit from tremendous productivity gains and cost savings when utilizing **e-Quip™** or buying additional equipment from BioSurplus.”

For more information on how to become a sponsor of the San Jose BioCenter, please contact Gayle Fagan at gayle@sjbiocenter.com.

About the San Jose BioCenter

The San Jose BioCenter is a life science and emerging technologies incubator providing state-of-the-art laboratory facilities, specialized research equipment, and best-in-class business support services. Our mission is to provide entrepreneurs with that "Big Company Advantage" through facilities, equipment, resources, contacts and expertise they need to commercialize their technology.

Established in 2004 by the Redevelopment Agency of the City of San Jose and the San Jose State University Research Foundation, and managed by Prescience International, the San Jose BioCenter is the first of its kind to provide a comprehensive suite of laboratory and business services in a biotech-ready facility. With a total investment of over \$7.9 million in facilities and equipment, the San Jose BioCenter has evolved into the premier destination location for emerging companies and research scientists alike. For more information, visit www.sjbiocenter.com.

About BioSurplus

BioSurplus is a leading provider of equipment management services and pre-owned laboratory instruments to the life science industry. We offer solutions for every stage of the equipment life cycle: from buying to selling. And we manage all processes in between. The extensive in-lab experience of our staff, coupled with our industry-specific software, enables us to tailor high quality solutions to the needs of our customers. BioSurplus carries an extensive equipment inventory, operating large showroom facilities from its San Diego headquarters and Bay Area location. Customers embrace BioSurplus’ 9-5 open door policy and visit frequently. Moreover, BioSurplus has a loyal worldwide following that stays connected and tracks our real time inventory via www.BioSurplus.com.

BioSurplus – *Maximizing Equipment Value for Life!*